

# Valentin Hervouet

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## PROFESSIONAL EXPERIENCE

**Jynio | Co-founder & CEO | Paris, France / San Jose CA, USA** Mar 2026-Ongoing

- Developed and shipped a web and mobile app in 4 months: 1:1 classes, marketplace, AI flashcards.
- Grew users 2.4x since April launch (25% MoM) through SEO, SEA, and GEO.
- Built the brand, pricing, and go-to-market strategy; incorporated the company in France (SAS).

**HP | Sustainability Program Manager | Paris, France** Sep 2025-Aug 2026

- Conduct internal and external trainings and represent HP at sustainability conferences and partner events to promote HP's sustainability programs and reinforce its leadership in Sustainable IT.
- Designed and deployed globally an AI agent that auto-generates sustainability sales decks from structured inputs and SIR, cutting manual effort and increasing the number of customer RFPs supported.

**Amazon | Program Manager | Luxembourg, Luxembourg** Feb 2025-Aug 2025

- Reduced investigation time by 93% for senior PMs by redesigning DEA workflows, automating analyses with AWS/Python, and delivering SOPs + training. Projected savings: €200K/year.
- Led the retrofit of 10,000+ telematics devices across Europe, ensuring project continuity during the main PM's absence and meeting strict operational deadlines.
- Developed data pipelines, automated email newsletter, and dashboards (using VBA, Lambda, S3, Redshift, and QuickSight) to automate tracking and enable real-time visibility for stakeholders.

**AWS | Solutions Architect | Madrid, Spain** Jun 2024-Sept 2024

- Collaborated in the development of a three-tier application for AWS Tech Alliance, enhancing student employability by connecting over 380,000 learners globally with industry-relevant tech skills.
- Automated the deployment of Landing Zones and essential services for hackathons and student training.
- Developed an internal reporting tool, improving intern communication and streamlining report delivery.

**Amazon | Business Analyst | Luxembourg, Luxembourg** Sept 2023-Feb 2024

- Utilized Python, SQL, and AWS services (S3, Redshift) for developing and maintaining QuickSight dashboards, ensuring real-time data for 150 users, and enhancing decision-making.
- Developed a tool for comparing forecasted versus actual truck usage, optimizing resources, and meeting strict deadlines across multiple European Sort Centers.

**UCare Pharmacy | Product Manager | Phnom Penh, Cambodia** Jan 2023-Apr 2023

- Successfully led the development of a new mobile application using Flutter and PHP Laravel by collaborating with cross-functional teams, including UX designers, developers, and QA engineers.
- Improved website performance by 27% by migrating from Prestashop to Webflow, leveraging the platform's inbuilt optimization tools, resulting in an improved UX and a decrease in bounce rates by 18%.

**Arval Trading BNP Paribas Group | Business Analyst | Annecy, France** May 2022-Aug 2022

- Increased team efficiency by 10%, conducting research, analyzing business, and creating an automated KPI dashboard using SQL and SAS, and design thinking methodologies.
- Increased the company's potential profit by 12%, analyzing and adapting the pricing system of the company's marketing plan in close collaboration with the finance department.

## EDUCATION

**SKEMA Business School**, Master's Degree in Management | Data Analysis June 2026

**CESI Graduate School of Engineering**, Master's Degree in Engineering | Computer Science June 2025

**Aurlom Prépa**, Associate's Degree (BTS) in International Trade May 2021

## SKILLS & CERTIFICATES

**Software:** AWS Suite, Google Analytics, Google Tag Manager, SAP, Adobe Creative Suite, Google Big Query

**Languages:** French, English, Spanish (*Fluent*), Mandarin Chinese, ASL (*Intermediate*)

**Certificates:** Google Project Management (**Google**), CLF-C02, AIF-C01, SAA-C03 (**AWS**), CAPM (**PMI**)